

FINANCIAL PLANNING SERVICES Financial Planning Condensed Factfinder

Please include annual amounts and provide the latest account statements.

| Date | | | | | | |
|--------------------|----------|---------------------|------|----------------------|----------------------|----------------------|
| Client/Co-Client | | | | | | |
| Name | | | | DOB | | O Not a U.S. Citizen |
| Name | | | | DOB | | O Not a U.S. Citizen |
| Home Address | | | | | | |
| Tax Filing Status: | O Single | O Head of Household | O Ma | rried Filing Jointly | O Married Filing Sep | arately |

| Children/Dependents | | | | | | |
|---------------------|-----|------|-----|--|--|--|
| Name | DOB | Name | DOB | | | |
| Name | DOB | Name | DOB | | | |

| Income | Gross Salary | Bonus/Other | Income | Gross Salary | Bonus/Other |
|--------|--------------|-------------|--------|--------------|-------------|
| Name | \$ | \$ | Name | \$ | \$ |
| | \$ | \$ | | \$ | \$ |

| Social Security | FRA Amount (If not Receiving)/ Amount Currently Receiving | | Amount | COLA | Survivorship Percentage | Start Date |
|-----------------|-----------------------------------------------------------------|----------------|--------|------|----------------------------|------------|
| Name | | Pension Income | | | | |
| Name | | Pension Income | | | | |

INVESTMENT ADVISORY SERVICES OFFERED THROUGH QUALIFIED REPRESENTATIVES OF MML INVESTORS SERVICES, LLC, A REGISTERED INVESTMENT ADVISER AND MASSMUTUAL SUBSIDIARY, 1295 STATE STREET, SPRINGFIELD, MA 01111-0001.

| Assets | Owner(s) | Purchase Price | Current Value | Property Taxes | Loan |
|--------------------|----------|----------------|---------------|----------------|-----------|
| Personal Residence | | | | | See Below |
| Second Residence | | | | | See Below |
| Rental Property | | | | | |
| Vehicle 1 | | | | | |
| Vehicle 2 | | | | | |
| Personal Assets | | | | | |
| Other | | | | | |

| Liabilities | Current Balance | Start Date | Term | Interest Rate | Payment (P & I only) | Add. Pmt. |
|--------------------|-----------------|------------|------|---------------|----------------------|-----------|
| Mortgage | | | | | | |
| Mortgage/ HELOC | | | | | | |
| Credit Cards | | | | | | |
| Students Loans | | | | | | |
| Other Loan | | | | | | |

| Fixed Expenses | Amount | Discretionary Expenses | Amount | Discretionary Expenses | Amount |
|------------------------------|--------|---------------------------|--------|---------------------------|--------|
| Housing (excluding mortgage) | \$ /yr | Furnishings | \$ /yr | Charity | \$ /yr |
| Medical | \$ /yr | Personal Care/Cash | \$ /yr | Gifts | \$ /yr |
| Transportation | \$ /yr | Child Care | \$ /yr | Pets | \$ /yr |
| Groceries | \$ /yr | Vacation | \$ /yr | Professional Services | \$ /yr |
| Clothing | \$ /yr | Entertainment | \$ /yr | Miscellaneous | \$ /yr |
| Total | \$ /yr | Total | \$ /yr | Total | \$ /yr |

| Cash Accounts | Checking | Savings/Money Markets | Money Market/CDs |
|---------------|----------|-----------------------|------------------|
| Name: | \$ | \$ | \$ |
| Name: | \$ | \$ | \$ |

| Investments (e.g. 401(k), IRA, After-Tax) | Account Type | Balance | Contribution/Savings (pre-tax, post- tax, roth) | Employer Contributions (% of salary, fixed amount) |
|----------------------------------------------|--------------|---------|----------------------------------------------------|-------------------------------------------------------|
| Owner: | | | | |

| Group/Individual Life Insurance | Owner/Beneficiary | Start Date | Type/Term | Death Benefit | Premium | Cash Value |
|------------------------------------|-------------------|------------|-----------|---------------|---------|------------|
| Insured: | | | | | | |
| Insured: | | | | | | |
| Insured: | | | | | | |

| Group/Individual Disability Insurance | Туре | Waiting Period | Benefit Amount | Premium | Benefit Period | COLA |
|------------------------------------------|------|----------------|----------------|---------|----------------|------|
| Insured: | | | | | | |
| Insured: | | | | | | |

| Long Term Care | Waiting Period | Benefit Amount | Premium | Benefit Period | Hybrid (If Applicable) |
|----------------|----------------|----------------|---------|----------------|-------------------------|
| Insured: | | | | | Hybrid O Life O Annuity |
| Insured: | | | | | Hybrid O Life O Annuity |

| Property & Casualty | Туре | Premium | Umbrella Insurance | | |
|---------------------|------|---------|--------------------|----|--|
| Asset: | | | Coverage Amount | \$ | |
| Asset: | | | Premium | \$ | |

| Insurance/Medicare | Insured | Premium/Contribution | Туре | |
|--------------------|---------|----------------------|---------|-------------------|
| | Name: | | O HMO | O POS O Medicare |
| Health Insurance | Name: | | O PPO | O High Deductible |
| Destallar | Name: | | O Basic | O Premium |
| Dental Insurance | Name: | | O Basic | O Premium |

| Healthcare Savings | Balance | Contributions | Withdrawals |
|--------------------|---------|---------------|-------------|
| HSA | | | |
| FSA | | | |

| Estate | | | | | | | | | | | | | |
|------------------------------------|------------------------------------------------------------------|------|--------------------------------------------------------------------------------|---------|-----|---------|-----------------------|-----------|---------|-----------|----------|---|--|
| Wills | O Yes | O No | Date Est. | Last Re | ev: | | Power Of Attorney | O Yes | O No | Date Est. | Last Rev | : | |
| Trusts | O Yes | O No | Date Est. | Last Re | ev: | | Healthcare Proxy: | O Yes | O No | Date Est. | Last Rev | : | |
| Do you | Do you currently have guardianship provisions? O Yes O No Are yo | | | | | Are you | the guardian for some | eone else | ? O Yes | s O No | | | |
| Do you work with a CPA? O Yes O No | | | Are you using any estate distribution strategies (gifting, charitable giving)? | | | | | | O Yes | O No | | | |

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